

**Sign and return to:**

Brookfield Global Relocation Services (Brookfield GRS,  
BGRS)  
16260 N 71st St  
Scottsdale, AZ 85254 USA

**LISTING AGREEMENT ADDENDUM  
- EXCLUSION CLAUSE**

*Please attach to the Listing Agreement*

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This Listing Agreement Addendum – Exclusion Clause (“Addendum”) is incorporated by reference in and becomes a part of the Listing Agreement for:

Property Address:

The Listing Agreement between the undersigned broker/listing agent and seller is subject to the following additional provisions:

It is understood and agreed that regardless of whether or not an offer is presented by a ready, willing and able buyer:

- (1) No commission or compensation shall be earned by, or be due and payable to broker until sale of the property has been consummated between seller and buyer, the deed delivered to buyer and the purchase price delivered to the seller; and,
- (2) The undersigned seller reserves the right to sell the property to Brookfield Relocation Inc. or a it's designee at any time. Upon execution of a contract of sale between Brookfield Relocation Inc. and me (us) with respect to the property, the Listing Agreement shall immediately terminate without obligation on my (our) part or on the part of Brookfield Relocation Inc. or it's designee to either pay a commission or continue the listing; and,
- (3) The undersigned broker/listing agent acknowledges that this listing opportunity is due to an employer-sponsored move for which a referral fee may be owed to Brookfield Relocation Inc. or it's designee unless the Seller executed a listing agreement prior to Brookfield Relocation Inc. contact.

In the event of a conflict between the terms of the Listing Agreement and this Addendum, the terms of this Addendum will control.

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Dated this \_\_\_\_ day of \_\_\_\_\_

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Listing Firm

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Seller

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Co-Seller

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Mailing Address

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By: \_\_\_\_\_

Customer:

File #:

Broker/Listing Agent

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**Listing Agreement Addendum**  
**Exclusion Clause**

**Instructions**

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About this Form      This Addendum is a legally binding document between you and your real estate broker/listing agent. It must be made part of the Listing Agreement when the Listing Agreement is signed, otherwise you may be required to pay a real estate broker's commission on the sale of your home to Brookfield Relocation Inc. or be subject to income tax consequences for the real estate brokerage commission paid by your employer.

How to complete the Form      You should sign the Addendum as Seller or Co-Seller, where indicated. The real estate broker/listing agent will insert the listing firm name, address and date and sign where indicated on the bottom of the Addendum. **You should not sign a listing agreement until this form has been completed and signed by the real estate broker or listing agent.**

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Where to send this Form      When you and your real estate broker or listing agent have completed the Addendum, return a copy of this Addendum and your listing agreement to Brookfield Relocation Inc..

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Broker/Listing Agent      By signing this Addendum, you agree that no real estate commission will be payable on the sale of the seller's home to Brookfield Relocation Inc.. You also agree that the listing may be subject to payment of a referral fee payable to Brookfield Relocation Inc.'s licensed broker affiliate. If you have a listing agreement with the seller that was signed BEFORE this Addendum was presented, please contact the Brookfield Relocation Inc. Representative listed on the other side of these Instructions. Brookfield Relocation Inc., a member of the Employee Relocation Council-sponsored Relocation Coalition for Cooperative Business Practices, supports the Coalition's Position Paper on referral fees.